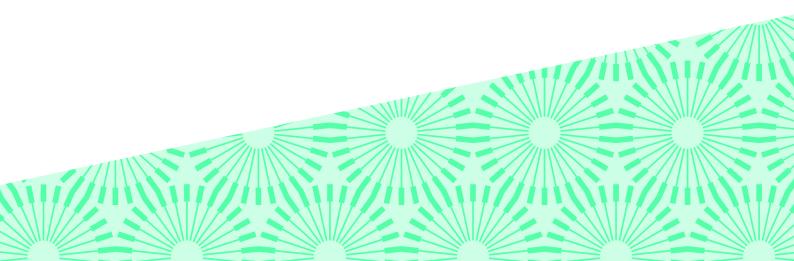
# Your AVC Plan, Your Choice



# **Contents**

Investing Your Additional Voluntary Contributions 4		
Why Investment Choice Is Important		
Asset Classes & Investment Styles		
Lifestyle Funds 10 Passive IRIS 10		
IRIS  Very Low Risk Funds  Pension Cash Fund  13		
Low to Medium Risk Funds 17. 17. 17. 17. 17. 17. 17. 17. 17. 17.		
PRIME 3 18  Medium Risk Funds 19  BNY Mellon Global Real Return Fund 19  iFunds 4 20  Pension Indexed Eurozone Long Bond Fund 21		
PRIME 4       22         Medium To High Risk Funds       23         iFunds 5       23         PRIME 5       24		
High Risk Funds iFunds Equities		
PRIME Equities 26		
Our Investment Managers 2"		
Further Information 30		



# Investing Your Additional Voluntary Contributions

## Investing your Additional Voluntary Contributions (AVCs)

As a member of your Group AVC Plan (the Plan), your contributions are invested in a pension fund until you retire. When you retire, the accumulated value of these contributions will be used in accordance with Revenue Rules to top up the superannuation benefits you will receive from your superannuation scheme.

Depending on your particular circumstances you may be able to receive benefits in the form of a retirement lump sum, and/or a pension. You also have the option of investing your AVC fund in an Approved Retirement Fund (ARF) or Approved Minimum Retirement Fund (AMRF), subject to satisfying certain requirements. Please refer to your Financial Advisor for more information on this option.

Your Plan offers you a choice from a range of different funds into which contributions can be invested. This guide provides you with information about the different investment funds which the Plan offers and is intended to help you reach a decision in relation to your investment choice. It outlines the main features of each of the funds, including:

- Information about the main features of the funds
- An indication of the level of risk involved
- The asset split in each fund. Please note that the proportion of each asset type may change over time (i.e. proportion of equities, fixed interest bonds, property, cash in which the particular fund invests).

The pension funds noted on page 5, which are described later in this guide, are available to you. Please note that these funds may be amended from time to time.

Warning: The value of your investment may go down as well as up.

Warning: These funds may be affected by changes in currency exchange rates.

Warning: If you invest in these funds you may lose some or all of the money you invest.

Warning: If you invest in this product you will not have any access to your

money until your retirement date.

#### **Lifestyling Funds:**

- Passive IRIS\* (Default Investment Fund)
- IRIS

### **Very Low Risk Funds**



Pension Cash Fund

#### Low to Medium Risk Funds



- iFunds 3
- PRIME 3

\*Additional IRIS options aimed at individuals who want to purchase an annuity or take a cash lump sum are also available.

#### **Medium Risk Funds**



- BNY Mellon Global Real Return Fund
- iFunds 4
- Pension Indexed Eurozone Long Bond Fund
- PRIME 4

#### Medium to High Risk Funds



- iFunds 5
- PRIME 5

#### **High Risk Funds**



- iFunds Equities
- PRIME Equities

**Note:** If you joined the Group AVC Plan before May 1 2017, you may be invested in a fund not listed above. If this is the case, you can remain invested in that fund. If you decide to switch funds, you will only be able to switch into one (or more) of the funds listed above.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

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Warning: If you invest in these funds you may lose some or all of the money you invest.

## **Default Investment Strategy**

If you do not make or do not wish to make an investment choice, your contributions will be invested in the Default Investment Strategy selected for your Plan. The Passive IRIS Retirement Fund is the Default Investment Strategy for your AVC Plan.

The trustees of your plan have no liability in respect of the funds in which the contributions are invested or the performance of those funds.

#### Fund switches\*

At any point you can switch your funds. You can decide that:

- Your future contributions may be invested in another fund
- Part or all of your existing fund can be switched to one or more of the funds available
- Part or all of your existing fund can be switched plus future contributions may be invested into a new fund

It is possible to switch between funds at any stage by completing the appropriate switch form and submitting it to New Ireland. You can do a free fund switch once a year (a charge of €25 applies to any additional fund switches in the year).

\* In exceptional circumstances, New Ireland may decide to defer switches encashments from a particular fund. To find out further information on this, the Trustees of the Plan can provide you with a copy of the policy conditions. The list of funds currently available for investment can also be obtained from the Trustees or your Financial Advisor.

Information on the Plan's pension investment funds, their profiles and their historical performance is available on our website www.newireland.ie where you will find further information on your pension fund investment performance.

#### Who to Contact

If you wish to make changes to your pension investment funds, or if you have any queries on the investment choices available to you, please contact your Financial Advisor.

# Why Investment Choice Is Important

One of the most important factors that will affect the value of your AVC Plan is the investment return that is earned. Contributions are invested in order to build up a fund that you can use to provide benefits when you retire.

The rate of return earned on your contributions directly affects the size of your fund when you retire – even an extra 1% p.a. investment growth can make a significant difference in the long term.

#### Projected value of your pension fund at retirement



Source: New Ireland Assurance

Assumptions: The projected values assume gross contributions of €300 per month (increasing at a rate of 1.5% per annum) are made from age 36 to retirement at age 65. The returns are not forecasts as unit prices can fall as well as rise and could grow at a slower or faster value than assumed. The assumed investment returns are set out in the graph and are in line with Society of Actuaries guidance notes. The projected values are gross of taxes and charges.

Warning: These figures are estimates only. They are not a reliable guide to the future performance of this investment.

# Asset Classes & Investment Styles

#### **Asset Classes**

Most funds invest in the following asset classes or asset types:

#### i. Equities:

Equities are company stocks or shares usually quoted on a stock exchange. Equities can offer the potential for higher returns than other asset classes (such as cash or bonds) but investing in equities can involve stock market volatility risk.

#### ii. Bonds:

These include government or corporate bonds which are essentially long-term loans to a government or company. Traditionally bond returns are less volatile than equity returns but may be lower than equity returns over long periods. Fixed income (as opposed to indexlinked) bonds are particularly vulnerable to inflation. Risks involved in investing in bonds include interest rate risk and credit risk.

#### iii. Property:

Pension funds can invest in commercial property such as offices, retail outlets, industrial premises or in property related shares. Property investments can be volatile and can be subject to significant liquidity risk.

#### iv. Cash:

Investing in cash involves investing in deposits and money market funds. While cash is the least volatile form of asset class the returns tend to be lower over the longer term than other asset classes and there is a significant risk that returns will not exceed inflation.

#### v. Alternatives:

Alternative assets are assets that don't fall within the above "traditional" asset classes. Alternatives can include commodities, infrastructure, unquoted equities and foreign currency.

Most pension investment is made through funds which contain a mix of these different asset classes

**Note:** Where an investment involves investing in an asset denominated in a foreign currency, investing also involves a currency risk.

### Investment styles

#### **Active management**

Active management means that the fund manager uses their expertise and experience to select what they consider to be the most suitable assets within agreed limits. For example, a fund manager will select certain equities to invest in, manage the fund's investments in commercial property and decide which government bonds to invest in depending on the prescribed asset allocation of the fund. These investment decisions are based on analytical research and forecasting as well as the fund manager's skill, experience and expertise.

#### Passive management

Passive management is a financial strategy in which a fund manager invests in accordance with a pre-determined strategy that doesn't entail any forecasting. The most popular method is to track an externally specified index. By tracking an index, an investment portfolio typically gets good diversification and low transaction costs. Tracking an index also removes the perceived risk of choosing a single fund manager.

#### Which fund?

In order to help you choose the investment funds for your contributions, you should consider some important questions including:

- What level of risk are you comfortable with?

  For example, funds that are designed to offer low growth are typically less risky than those that have the potential to deliver a higher possible growth.
- What is your main aim for your fund?

  For example, is it to beat inflation, to achieve a steady growth or aim for the maximum growth possible?
- What is your investment term?

  Typically investors with a longer investment term have the time to ride out short term fluctuations. However an investor with a short time frame may be looking to invest in a less volatile fund.
- The benefits you intend to take at retirement

  For example, do you intend to take a retirement lump sum and invest in

  and Approved Retirement Fund (an ARF) or purchase an income for life (an annuity)?

Unfortunately there is no such thing as a risk-free investment. However, there are many steps that you can take to effectively manage risk, the most important of which is timing. Pension investing can often be for 20 years or more and such time usually allows investment funds the opportunity to average out the highs and lows that markets experience.

As a pension investor you must decide on the most appropriate investment fund for your money, with assistance from your Financial Advisor. In this guide, we have set out a risk level that we have determined for each of the funds available for your investment

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

# Lifestyle Funds

A Lifestyle Investment Strategy is an investment strategy that is specifically designed for pension investors.

This strategy recognises that your investment needs will be different depending on your term to retirement. It is designed to match your changing investment needs by automatically selecting an appropriate level of risk depending on your retirement year - a higher level of risk when you are far from retirement and want your fund to potentially grow, and a lower level of risk as you near retirement and want to safeguard your fund against strong short term market fluctuations.

New Ireland's lifestyling investment strategy invests based on your projected retirement year. Two versions are available – **IRIS** which is actively managed and **Passive IRIS** which is passively managed.

#### **Passive IRIS**

Suitable for	All pension investors.
Risk level	Lifestyle
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To grow and safeguard a pension investor's savings based on their expected year of retirement.



## **Key features**

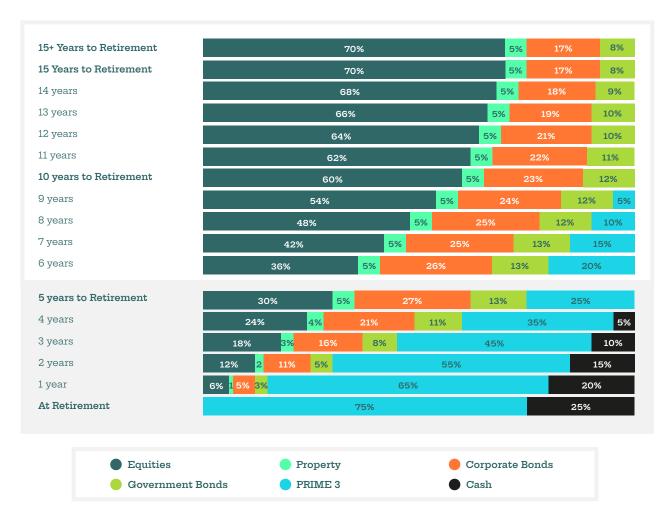
Passive IRIS recognises that your investment needs will be different depending on your term to retirement. It is designed to match your changing investment needs by automatically selecting an appropriate level of risk depending on your retirement year - a higher level of risk when you are far from retirement and want your fund to potentially grow, and a lower level of risk as you near retirement and want to safeguard your fund against strong short term market fluctuations.

Passive IRIS is passively managed (except for the direct property element and cash, which are actively managed). The equity element tracks the performance of a leading global index (with 75% currency hedging).

Passive IRIS is ideal for pension savers who want to take the ARF and retirement lump sum option at retirement. If you decide that you want to purchase an annuity or take your fund as a cash lump sum, you can easily move to our Passive IRIS Annuity Option or Passive IRIS Lump Sum Option (see page 15 for more information).

The standard fund related charge applies to this fund.

The chart below illustrates how the asset mix of Passive IRIS automatically changes over the 15 years leading to retirement.



The allocation to each asset class shown above is approximate and may change in the future.

#### A closer look at the asset mix of the New Ireland PRIME 3 Fund

Passive IRIS increases its allocation to the PRIME 3 fund as retirement approaches. PRIME 3 is a diversified fund that invests in a range of passively managed funds with exposure to the returns of equities, bonds, property and a range of alternative assets. The fund has been designed to reduce the potential impact of equity market volatility on investment returns – smoothing fluctuations and aiming to enhance the potential return to pension investors.

Up to date performance and information about the LGIM Euro Diversified Fund is available on fundcentre.newireland.ie

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

Warning: This fund may be affected by changes in currency exchange rates.

Warning: If you invest in this product you will not have any access to your

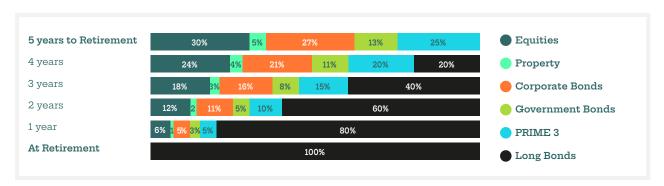
money until your retirement date.

While Passive IRIS is aimed primarily at pension investors who want to take a retirement lump sum and invest in an Approved Retirement Fund (ARF) at retirement, additional Passive IRIS options aimed at individuals who want to purchase an annuity or take a cash lump sum at retirement are also available. The asset mix of these options will differ to the asset mix of the Passive IRIS default option only in the five years before your retirement year. Information on these options is included below.

## **Passive IRIS Annuity Option**

The Passive IRIS Annuity Option is aimed at pension investors who plan to use their retirement fund to purchase an annuity at retirement. Five years from your retirement year the asset mix starts to be tailored specifically to suit pension investors who plan to purchase an annuity at retirement.





## **Passive IRIS Lump Sum Option**

The Passive IRIS Lump Sum Option is aimed at pension investors who plan to use their retirement fund to take a cash lump sum at retirement. Five years from your retirement year the asset mix starts to be tailored specifically to suit pension investors who plan to take a cash lump sum.





While the asset mix of the options above will differ to the Passive IRIS default option only in the last five years, you can switch to the Passive IRIS Annuity Option or the Passive IRIS Lump Sum Option at any time, by sending a completed fund switch form or written instruction to New Ireland. Please contact your Plan Advisor for more information.

#### **IRIS**

Suitable for	All pension investors.
Risk level	Lifestyle
Style	Actively managed
Managed by	State Street Global Advisors Europe Limited (SSGA) and Legal and General Investment Management (LGIM)
Objective of the fund	To grow and safeguard a pension investor's savings based on their expected year of retirement.



## **Key features**

IRIS can initially invest in a mix of equities (75% currency hedging), property, bonds, a diversified fund (managed by LGIM) and cash depending on your term to retirement. In the early years the investment strategy of IRIS is tailored towards investing in higher risk assets such as equities, bonds and property which have the potential for higher growth. When retirement is 15 years or less away, the asset allocation changes with the aim of reducing exposure to market fluctuations as you approach retirement.

IRIS is actively managed which means that the investment managers select what they consider to be the most suitable assets for the fund (within the limits of the investment strategy). These investment decisions are based on analytical research and forecasting as well as the fund manager's skill, experience and expertise. The fund manager will exercise their discretion within the limits of the IRIS investment strategy.

IRIS is ideal for pension investors who want to take the ARF and retirement lump sum option at retirement. If you decide that you want to purchase an annuity or take your funds as a cash lump sum, you can easily move to our IRIS Annuity Option or IRIS Lump Sum Option (see page 11 for more ).

The standard fund related charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.



The chart below illustrates how the asset mix of IRIS automatically changes over the 15 years leading to retirement.



#### A closer look at the asset mix of the LGIM Diversified Fund

40% of the IRIS asset mix is made up of the LGIM Diversified Fund which is designed for long-term pension investors seeking pure market exposure. The LGIM Diversified Fund combines significant equity investment with exposure to a number of other asset classes and provides enhanced risk management characteristics when compared to an equity only strategy.

Up to date performance and information about the LGIM Euro Diversified Fund available on

Fund Centre 🏷

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

Warning: This fund may be affected by changes in currency exchange rates.

Warning: If you invest in this product you will not have any access to your

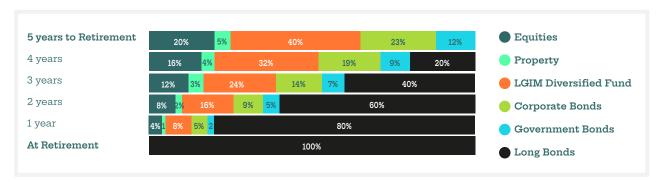
money until your retirement date.

While IRIS is aimed primarily at pension investors who want to take a retirement lump sum and invest in an Approved Retirement Fund (ARF) at retirement, additional IRIS options aimed at individuals who want to purchase an annuity or take a cash lump sum at retirement are also available. The asset mix of these options will differ to the asset mix of the IRIS default option only in the five years before your retirement year. Information on these options is included below.

## **IRIS Annuity Option**

The IRIS Annuity Option is aimed at pension investors who plan to use their retirement fund to purchase an annuity at retirement. Five years from your retirement year the asset mix starts to be tailored to specifically suit pension investors who plan to purchase an annuity at retirement.





## **IRIS Lump Sum Option**

The IRIS Lump Sum Option is aimed at pension investors who plan to use their retirement fund to take a cash lump sum at retirement. Five years from your retirement year the asset mix starts to be tailored to specifically suit pension investors who plan to take a cash lump sum.





While the asset mix of the options above will differ to the IRIS default option only in the last five years, you can switch to the IRIS Annuity Option or the IRIS Lump Sum Option at any time. by sending a completed fund switch form or written instruction to New Ireland. Please contact your Plan Advisor for more information.

# Very low risk funds 10234507



Funds categorised as very low risk have the following characteristics:

- They focus on preservation of capital above all else.
- They involve very little risk to your capital.
- They are only designed as short-term holdings.
- Over the medium to long term, the return on these funds may be less than inflation.

Investments rated 1 out of 7 on New Ireland's 7 point scale are considered Very Low Risk.

Please note: The growth on very low risk funds may not always be sufficient to cover plan charges.

## **Pension Cash Fund**

Recommended investment term	Short-term
Risk level	Very low risk
Style	Actively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To help maintain the value of your capital while generating a return (before charges) in line with short term deposit rates.

#### **Key features**

The fund invests in cash deposits and is most suitable if you are investing over the short-term, and/or you do not wish to unduly risk your capital.

This fund is not suitable as a long-term investment.

The standard fund related charge applies to this fund.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

## Low to medium risk funds very lich v



Funds categorised as low to medium risk have the following characteristics:

- They offer the potential for returns in excess of deposits but do not promise a minimum return at any time.
- They tend to invest in a range of assets, normally focusing on lower risk assets such as government bonds and investment grade corporate bonds.
- However they also typically invest in higher risk assets such as equities, property and alternatives (e.g. commodities). At times these investments may be a significant proportion of the fund.
- Your capital is less exposed to market fluctuations than higher risk investments but you may get back less than you originally invested.

Investments rated 3 out of 7 on New Ireland's 7 point scale are considered low to medium risk.



Recommended investment term	Medium to long-term
Risk level	Low to medium risk very Low very High
Style	Actively managed
Managed by	Bank of Ireland Investment Markets
Objective of the fund	Offers investors the opportunity to benefit from a diversified portfolio of funds designed and managed for customers looking for a low to medium risk investment.

#### **Key features**

Risk within iFunds 3 is managed in a number of different ways:

- By providing exposure to leading investment managers
- By providing exposure to a diverse range of asset classes
- By ensuring the mix and type of assets are suitable for the targeted risk level

Each fund within the portfolio has been carefully selected for its contribution to the aim of iFunds 3. This could be the fund's individual features such as how it manages risk or seeks to generate returns. It could be how it complements other funds in the portfolio or provides exposure to an asset class not held by other funds in the portfolio.

A fund related charge 0.1% higher than the standard charge applies to this fund.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

#### PRIME 3

Recommended investment term	Medium to long-term
Risk level	Low to medium risk
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To generate returns reflective of the risk profile of the fund and to incorporate environmental, social and governance goals.

#### **Key features:**

How PRIME 3 aims to achieve returns:

- PRIME 3 adopts a multi-asset approach offering access to the return potential that can come from exposure to equities, bonds, cash, property and a range of alternative assets.
- Passive investment approach PRIME 3 invests in a range of funds which adopt a passive investment strategy and has exposure to an actively managed property fund.
   This is one that tracks market weighted indices or portfolios rather than relying on a fund manager to make investment decisions.

#### A risk conscious solution:

- Asset class exposure is reflective of the risk profile of the fund.
- An adjustment process is in place to reduce risk during times of high market volatility.
   Through a dynamic risk adjustment mechanism, exposure to equities is reduced in order to deliver a smoother, more stable investment journey.

The standard fund related charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

# Medium risk funds VERY LOW 1 2 3 4 5 6 7



Funds categorised as medium risk have the following characteristics:

- They offer the potential for returns in excess of deposits but do not promise a minimum return at any time.
- They tend to invest in a range of assets, including lower risk assets such as government bonds and investment grade corporate bonds, but are more focused on higher risk assets such as equities, property and alternatives (e.g. commodities).
- Investors' capital is less exposed to market fluctuations than higher risk investments but investors may get back less than they originally invested.

Investments rated 4 out of 7 on New Ireland's 7 point scale are considered medium risk.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

## **BNY Mellon Global Real Return Fund**

Recommended investment term	Medium to long-term
Risk level	Medium risk very high
Style	Actively managed
Managed by	Newton Investment Management, one of BNY Mellon Asset Management's specialist asset managers.
Objective of the fund	The BNY Mellon Global Real Return Fund aims to return 4% per annum over cash (1 month EURIBOR) over a rolling five year period (gross of tax and charges). It is important to understand that the value of your investment may still fall as well as rise and that you may receive back less than you originally invested.

#### **Key features:**

The fund invests in a mixture of equities, bonds, cash and alternative assets to generate a positive long-term return. The fund is more focused on managing short-term risk than many other managed funds but a substantial portion of the fund can still be invested in equities. Please note that due to the type of active management involved in the fund, the asset split of the BNY Mellon Global Real Return Fund tends to move more quickly (and in larger amounts) than traditional managed funds.

Newton Investment Management, are a multi-award winning fund manager and have a proven track record in Absolute Real Return strategies, managing the Sterling version of the Real Return Fund since 2004.

A fund related charge 0.35% higher than the standard charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.



Recommended investment term	Medium to long-term
Risk level	Medium risk very high
Style	Actively managed
Managed by	Bank of Ireland Investment Markets.
Objective of the fund	Offers the opportunity to benefit from a diversified portfolio of funds designed and managed for customers looking for a medium risk investment.

#### **Key features:**

Risk within iFunds 4 is managed in a number of different ways:

- By providing exposure to leading investment managers
- By providing exposure to a diverse range of asset classes
- By ensuring the mix and type of assets are suitable for the targeted risk level.

Each fund within the portfolio has been carefully selected for its contribution to the aim of iFunds 4. This could be the fund's individual features such as how it manages risk or seeks to generate returns. It could be how it complements other funds in the portfolio or provides exposure to an asset class not held by other funds in the portfolio.

A fund related charge 0.15% higher than the standard charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

## Pension Indexed Eurozone Long Bond Fund

Suitable for	Investors looking to match annuity rates
Risk level	Medium risk Very Low Very High
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To approximately match the cost of buying a pension annuity by investing in Eurozone Government long-dated bonds.

#### **Key features:**

Where you are using your fund (or part of your fund) to buy an annuity (income for life) at retirement, the cost of buying that annuity can fluctuate substantially, even in the short-term. The aim of this fund is to provide a return that moves broadly in line with annuity rates, helping to protect you from sudden changes in the cost of buying an annuity as retirement approaches.

A fund related charge 0.1% lower than the standard charge applies to this fund.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

#### PRIME 4

Recommended investment term	Medium to long-term
Risk level	Medium risk very high
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To generate a return reflective of the risk profile of the fund and to incorporate environmental, social and governance goals.

#### **Key features:**

How PRIME 4 aims to achieve returns:

- PRIME 4 adopts a multi-asset approach offering access to the return potential that can come from exposure to equities, bonds and a range of alternative assets.
- Passive investment approach PRIME 4 invests in a range of funds which adopt a
  passive investment strategy. This is one that tracks market weighted indices or
  portfolios rather than relying on a fund manager to make investment decisions.

#### A risk conscious solution:

- Asset class exposure is reflective of the risk profile of the fund
- An adjustment process is in place to reduce risk during times of high market volatility. Through a dynamic risk adjustment mechanism, exposure to equities is reduced in order to deliver a smoother, more stable investment journey.

The standard fund related charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

# Medium to high risk funds 1234567



Funds categorised as medium to high risk have the following characteristics:

- They aim to generate a return higher than deposits and inflation.
- They typically invest significant proportions in assets such as equities, property and alternatives (e.g. commodities). They usually hold smaller amounts in lower risk assets such as government bonds and investment grade corporate bonds.
- Within these asset classes risk can be reduced by investing across sectors and geographic
- Your capital is not secure and can fluctuate, sometimes significantly, and you may get back less than you originally invested.

Investments rated 5 out of 7 on New Ireland's 7 point scale are considered medium to high risk.



Recommended investment term	Medium to long-term
Risk level	Medium to high risk
Style	Actively managed
Managed by	Bank of Ireland Investment Markets.
Objective of the fund	Offers the opportunity to benefit from a diversified portfolio of funds designed and managed for customers looking for a medium to high risk investment.

#### **Key features**

Risk within iFunds 5 is managed in a number of different ways:

- By providing exposure to leading investment managers
- By providing exposure to a diverse range of asset classes
- By ensuring the mix and type of assets are suitable for the targeted risk level.

Each fund within the portfolio has been carefully selected for its contribution to the aim of iFunds 5. This could be the fund's individual features such as how it manages risk or seeks to generate returns. It could be how it complements other funds in the portfolio or provides exposure to an asset class not held by other funds in the portfolio.

A fund related charge 0.15% higher than the standard charge applies to this fund.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

#### PRIME 5

Recommended investment term	Medium to long-term
Risk level	Medium to high risk  VERY LOW  VERY HIGH  1 2 3 4 5 6 7
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To generate a return reflective of the risk profile of the fund and to incorporate environmental, social and governance characteristics.

#### **Key features:**

How PRIME 5 aims to achieve returns:

- PRIME 5 adopts a multi-asset approach offering access to the return potential that can come from exposure to equities
- Passive investment approach PRIME 5 invests in a range of funds which adopt a passive investment strategy. This is one that tracks market weighted indices or portfolios rather than relying on a fund manager to make investment decisions.

#### A risk conscious solution:

- Asset class exposure is reflective of the risk profile of the fund
- An adjustment process is in place to reduce risk during times of high market volatility. Through a dynamic risk adjustment mechanism, exposure to developed world and emerging market equities is reduced in order to deliver a smoother, more stable investment journey.

The standard fund related charge applies to this fund.



Information on the funds, their profiles and their historical performance is available at www.newireland.ie/AVC-Investment-Centre

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

# High risk funds very light 1 2 3 4 5 6 7



Funds categorised as High Risk have the following characteristics:

- The potential return from high risk investments is much higher than deposits or inflation.
- The focus is on maximising the potential return, rather than minimising risks.
- Some high risk funds may consist almost entirely of one asset class or be concentrated in one geographic region or sector.
- Your capital is not secure and may fluctuate significantly. You may get back substantially less than you originally invested.

Investments rated 6 out of 7 on New Ireland's 7 point scale are considered high risk.



Recommended investment term	Long-term
Risk level	High risk very Low very High
Style	Actively managed
Managed by	Bank of Ireland Investment Markets.
Objective of the fund	Offers the opportunity to benefit from a diversified portfolio of funds designed and managed for customers looking for a high risk investment.

#### **Key features**

iFunds Equities provides exposure to:

- Global equities
- A variety of different investment managers
- A variety of different investment styles.

The fund mix will typically include both developed and emerging markets.

Each fund within the portfolio has been carefully selected for its contribution to the aim of the iFunds Equities. This could be the fund's individual features, such as its ability to generate returns, or its ability to complement other components in the portfolio, such as providing exposure to alternative sources of investment return.

A fund related charge 0.20% higher than the standard charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

## **PRIME Equities**

Recommended investment term	Long-term
Risk level	High risk  VERY LOW  VERY HIGH  1 2 3 4 5 6 7
Style	Passively managed
Managed by	State Street Global Advisors Europe Limited (SSGA)
Objective of the fund	To generate a return reflective of the risk profile of the fund and to incorporate environmental, social and governance goals.

#### **Key features:**

How PRIME Equities aims to achieve returns:

- PRIME Equities offers access to the return potential that can come from exposure to equities.
- Passive investment approach PRIME Equities invests in a range of funds which adopt a passive investment strategy. This is one that tracks market weighted indices or portfolios rather than relying on a fund manager to make investment decisions.

#### **PRIME Equities summary:**

- PRIME Equities has exposure to developed world, emerging market and small cap global equities and cash.
- All asset class exposures will move over time in line with market movements. This
  may cause the exposure levels to deviate above the levels originally set for a period of
  time. A rebalancing process will occur to bring asset class exposure levels back into line.

The standard fund related charge applies to this fund.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in this fund you could lose some or all of the money you invest.

## Our investment managers

In today's investment market, pension investors have many different needs and these needs change over time. To ensure that we can meet the wide array of needs, we have chosen a range of investment managers, combining their different strengths to present a robust pension investment proposition, offering a choice of investment styles, from active to passive, and investing across a broad range of asset classes, geographic regions and market sectors.

#### State Street Global Advisors (SSGA)

## STATE STREET GLOBAL ADVISORS

- State Street Global Advisors Europe Limited is the investment management business of State Street Corporation and one of the world's largest investment managers.
- For four decades, State Street Global Advisors has served the world's governments, institutions and financial advisors.

#### **Newton Investment Management**

- **NEWTON**The Person of Ideas
- Newton Investment Management is part of the BNY Mellon company.
- Over 30 years industry experience.
- Demonstrable track record in delivering strong risk adjusted returns to meet clients' investment objectives.
- An award winning research and investment process.

#### Legal and General Investment Management (LGIM)



- Founded in 1836, Legal & General Group (L&G) has been operating for over 180 years with the investment arm - Legal & General Investment Management Limited (LGIM) managing €1 trillion in total assets under management.
- LGIM have approximately 3,000 institutional clients, managing money across a wide range of asset classes.

#### iFunds Manager



Bank of Ireland Investment Markets is the investment manager of the iFunds range. The investment manager's team has:

- 400+ years combined investment experience.
- Extensive experience in managing multi asset funds.
- Strong working relationships with over 24 global fund managers many of whom which are available to you through the iFunds range.

Warning: The value of your investment may go down as well as up.

Warning: If you invest in these funds you could lose some or all of the money you invest.

# Sustainability risk

A sustainability risk is the risk of an environmental, social or governance event occurring that could potentially or actually cause a material negative impact on the value of your investment. Some examples of these risks are as follows:



Each fund available through this product is, to some extent, exposed to sustainability risks. New Ireland considers sustainability risks when designing and managing our range of funds where possible.

Information on the potential impact of sustainability risks is outlined on the factsheet for each individual fund. Fund factsheets are available from your Plan Advisor or our Fund Centre fundcentre.newireland.ie.

Where a fund promotes, environmental or social characteristics, or has sustainable investment as its objective, more detailed information is included in a separate document for the fund, also available from your Plan Advisor.

For more information on our approach to sustainable investing, see our Sustainable Investment Policy available on our website.

## **Further information**

#### **About New Ireland**

Established in 1918, New Ireland Assurance is one of the largest life assurance companies in the country with a comprehensive range of products to meet financial needs. Since December 1997 it has been a wholly owned subsidiary of Bank of Ireland. New Ireland Assurance is one of Ireland's leading pension providers, managing thousands of individuals' pension plans as well as some of the largest pension and AVC plans in the country.

New Ireland Assurance Company plc is regulated by the Central Bank of Ireland. A member of Bank of Ireland Group.

#### **New Ireland Assurance**

5-9 South Frederick Street, Dublin 2.

Telephone: 01 617 2000

Fax: 01 617 2075

Email: info@newireland.ie Website: www.newireland.ie

### General Investment Trust

#### **About General Investment Trust DAC (GIT)**

General Investment Trust DAC have been appointed as trustees to look after your interests as members.

General Investment Trust DAC is a professional trustee company which currently provides trustee services for in excess of 1600 Occupational Pension Schemes.

It was established in 1953 and is a wholly owned subsidiary company of New Ireland Assurance Company plc. The registered address for General Investment Trust DAC is 3/4 South Frederick Street, Dublin 2.

General Investment Trust DAC is authorised by the Central Bank of Ireland to undertake Trust Service Provider business under the Criminal Justice Act 2010 (as amended).

If you would like to contact General Investment Trust DAC please ring (01) 617 2889 or email info@git.ie.

#### Are my benefits secure?

By law your benefits are established under trust keeping the assets separate to that of your employer. GIT have been appointed as trustees to look after your interests as members.

#### Charges

The fund related charge for each fund is outlined throughout the booklet. Other charges and fees apply to cover the administration and servicing of your AVC Plan. The charges that apply to the plan, including the standard fund related charge are available from your trustees.



- New Ireland Assurance Company plc. 5-9 South Frederick Street, Dublin 2
- (01) 617 2000
- info@newireland.ie
- www.newireland.ie



Warning: The value of your investment may go down as well as up.

Warning: These funds may be affected by changes in currency exchange rates.

Warning: If you invest in these funds you may lose some or all of the money you invest.

Warning: If you invest in this product you will not have any access to your money until your retirement date.

The information contained in this brochure is based on our understanding of current legislation and Revenue practice as at February 2023.

Terms and conditions apply. It is important to note that tax relief is not automatically granted, you must apply to and satisfy Revenue requirements. Revenue limits, terms and conditions apply. Your benefits at retirement may be subject to tax.

While great care has been taken in its preparation, this brochure is of a general nature and should not be relied on in relation to a specific issue without taking appropriate financial, insurance or other professional advice. If any conflict arises between this brochure and the policy conditions, the policy conditions will apply.

State Street Global Advisors Europe Limited is regulated by the Central Bank of Ireland. Registered office address 78 Sir John Rogerson's Quay, Dublin 2. Registered Number: 49934.

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The manager of the LGIM fund is LGIM Managers (Europe) Limited. LGIM Managers (Europe) Limited is authorised and regulated by the Central Bank of Ireland. LGIM is authorised and regulated by the Financial Conduct Authority in the UK. Legal & General Investment Management Ltd., One Coleman Street, London, EC2R 5AA.

Bank of Ireland Investment Markets is a trading name of Bank of Ireland. Bank of Ireland trading as Bank of Ireland Investment Markets is regulated by the Central Bank of Ireland. A member of Bank of Ireland Group.

New Ireland Assurance Company plc is regulated by the Central Bank of Ireland. A member of Bank of Ireland Group. The Company may hold units in the funds mentioned on its own account.

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